



# illuminating to know. And brilliant for business

Insurance Broking and Risk Managing. It's what we have specialised in for over 130 years. That's why we know what makes businesses tick.

It's all about understanding different needs, building relationships and delivering added value. Integrity, professionalism and trusted advice have never been more vital than in today's high-pressured environment. Refreshingly, we remain a people business.

OK, we know that insurance is never going to be the most exciting of subjects. But what can never be denied is how vital it is to have the right business insurance and risk management plan in place. Without it, you risk undermining all your endeavour.

Yet when everything's in place, you enjoy total peace of mind and can focus on doing what you do best.

Our wealth of experience for larger businesses ensures that we get straight to the issue. We deliver insurance solutions that safeguard the equity that you have built up. This is not

about randomly ticking every box but about making sure the insurance covers you where and when you need it most.

## Your business becomes our business

We are dedicated to adding value to your business to give you peace of mind by ensuring that you have the correct insurance programme in place.

As a people business, our service-led approach offers clients a dedicated team. At all times we pride ourselves on delivering exceptional service and removing the administrative burden often associated with insurance issues. It is about proactively reviewing every policy, optimising value and minimising disruption.

We are members of [Unitas](#), the leading alliance of independent insurance brokers, which assists us in enhancing our offering to you. And being fiercely independent, we know that none of this will change.

These values are at the heart of everything we do.



## It's good to talk

*We are happy to discuss your commercial insurance needs. After all, the better we know your business, the more cost-effective the insurance cover you'll receive.*

*To find out more please call*

**Mike Dickinson** on **0115 9838833**

*or visit our website*

**[www.russellscanlan.com/corporate-insurance](http://www.russellscanlan.com/corporate-insurance)**

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